

# CEDD Scenario Analysis & Action Plan

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## **Permit Activity Analysis**



## **Activity Levels YTD Align Closely to 2023**

Top 10 Planning Fees	FY				
Periods 1-12	2022	2023	2024	<b>2025 YTD</b>	FY25 Run-Rate
Planning - Site Plan New Development (sq ft)	\$1,307,755	\$927,899	\$1,233,842	\$195,447	\$586,341
Planning Review - New Dwelling Unit Review	\$308,760	\$313,740	\$397,504	\$158,513	\$475,538
Planning - Subdivision Phased	\$168,743	\$214,509	\$148,132	\$77,812	\$233,436
Planning - Subdivision 1 Phase	\$236,501	\$91,755	\$127,733	\$74,462	\$223,387
Planning Review - New Comm, Ind, Inst, Multi-Family or Add	\$94,211	\$182,287	\$126,033	\$54,452	\$163,357
Planning - Partition	\$61,269	\$59,736	\$85,879	\$24,525	\$73,574
Planning - Short Term Rental, Type II	\$301,119	\$176,340	\$42,561	\$20,614	\$61,841
Planning - Site Plan - Major Alteration (sq ft)	\$103,413	\$104,016	\$197,648	\$20,378	\$61,134
Planning Review - New Single Family or Duplex Review	\$183,930	\$1,296	\$0	\$0	\$0
Planning - Master Development Plan or Special Planned District (per acre)	\$156,052	\$217,534	\$78,948	\$0	\$0
Grand Total	\$2,921,753	\$2,289,113	\$2,438,278	\$626,203	\$1,878,608
YE Cumulative Revenues (FY25 is Forecasted Value)	\$3,963,845	\$3,220,063	\$3,557,391		\$3,267,027
Top 10 Fees % of Total Revenue	74%	71%	69%		58%
*No Master Plans in FY25 so far - expecting 1 to come (not currently modeled)					

<sup>\*\*</sup>Notable New Fee Activity - Middle Housing Land Division, Minor Tenant Improvement, New Dwelling Unit - 1st Lot in Subdivision Surcharge



## **Activity Levels YTD Align Closely to 2023**

Top 10 Planning Fees	FY			
Periods 1-4	2022	2023	2024	2025
Planning - Site Plan New Development (sq ft)	\$463,128	\$180,862	\$600,127	\$195,447
Planning Review - New Dwelling Unit Review	\$0	\$135,456	\$134,360	\$158,513
Planning - Subdivision Phased	\$15,516	\$73,452	\$14,580	\$77,812
Planning - Subdivision 1 Phase	\$20,253	\$44,172	\$0	\$74,462
Planning Review - New Comm, Ind, Inst, Multi-Family or Add	\$31,598	\$25,990	\$31,400	\$54,452
Modification of Approval (prior to plat recording or occupancy))	\$21,893	\$302	\$19,404	\$42,880
Planning - Partition	\$24,368	\$22,708	\$38,192	\$24,525
Planning - Short Term Rental, Type II	\$122,200	\$124,704	\$22,315	\$20,614
Planning - Site Plan - Major Alteration (sq ft)	\$57,786	\$62,892	\$56,606	\$20,378
Planning Review - New Single Family or Duplex Review	\$174,356	\$1,324	\$0	\$0
Grand Total	\$931,097	\$671,862	\$916,985	\$669,083
YE Cumulative Revenues (FY25 is Forecasted Value)	\$3,963,845	\$3,220,063	\$3,557,391	\$3,267,027

<sup>\*</sup>Note - Grand Total Representative of Top 10 Fees, not overall YTD Revenue



<sup>\*\*</sup>Notable New Fee Activity - Middle Housing Land Division, Minor Tenant Improvement, New Dwelling Unit - 1st Lot in Subdivision Surcharge

## **Activity Levels YTD Align Closely to 2023**

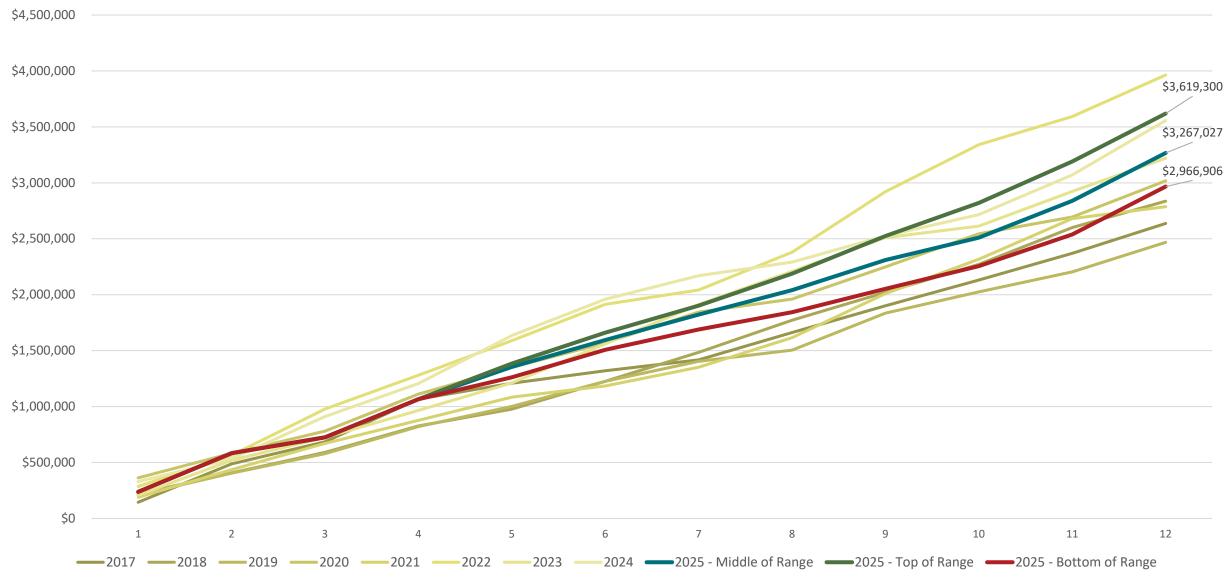
Top 10 Permits by Count	FY			
Periods 1-4	2022	2023	2024	2025
Planning Review - New Dwelling Unit Review		288	250	249
Addressing - New Address	99	102	87	108
Planning Review - Minor Res. Remodel, Addition, Alteration (interior)	61	77	78	70
Planning Review - Re-review - for significant review on 3rd rev or final	13	34	45	58
Planning Review - Minor Tenant Improvement	19	21	26	34
Planning Review - Residential Addition or Alteration	59	43	16	33
Sign - Illuminated Signs	23	31	28	25
Planning - Short Term Rental, Type I	22	36	26	9
Planning - Short Term Rental, Type II	95	77	15	7
Planning Review - New Single Family or Duplex Review	369	36		1
Grand Total of Top 10 Permits	760	745	571	586
Grand Total of All Permits	1073	1055	872	957
Top 10 Permits % of Total Permits	71%	71%	65%	61%



## Scenario Analysis

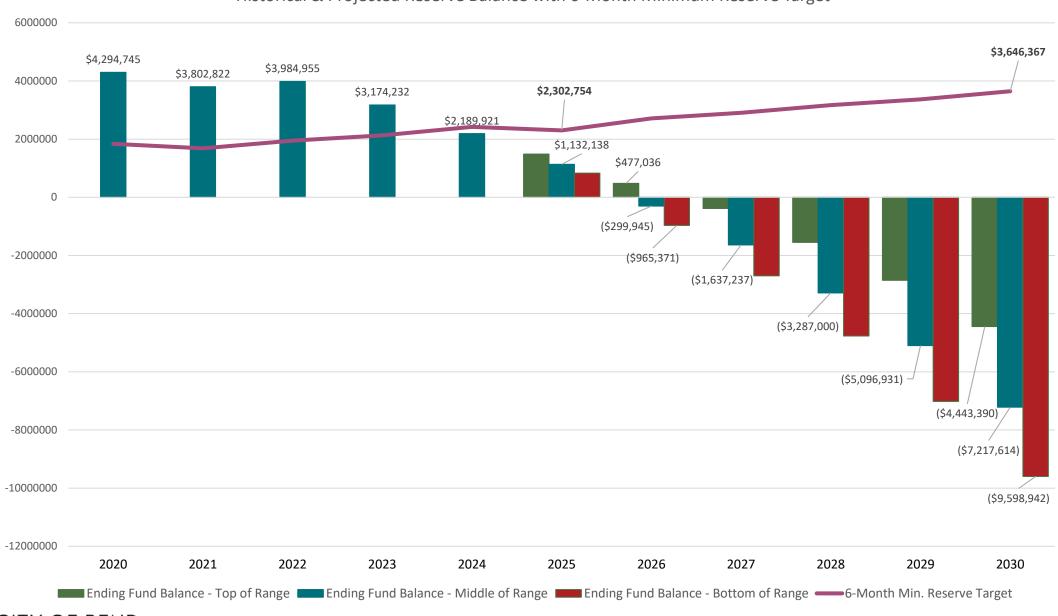


#### Historical Revenues & FY25 Projected Range





#### Historical & Projected Reserve Balance with 6-Month Minimum Reserve Target





### **Summary of Approaches**

Cumulative Period Percentile Rank (2017 to Each Year)								
Period	2020	2021	2022	2023	2024	2025 - M	2025 - T	2025 - B
1	100%	25%	80%	33%	86%	63%	63%	63%
2	67%	75%	80%	83%	29%	100%	100%	100%
3	100%	100%	100%	67%	86%	0%	0%	0%
4	67%	0%	60%	50%	57%	88%	88%	88%
5	100%	75%	100%	83%	100%	75%	88%	38%
6	33%	0%	100%	100%	71%	50%	63%	50%
7	100%	25%	20%	100%	57%	63%	63%	50%
8	33%	75%	100%	83%	29%	38%	63%	38%
9	67%	100%	100%	50%	0%	38%	75%	0%
10	100%	100%	100%	0%	14%	38%	75%	38%
11	0%	100%	60%	67%	86%	75%	100%	50%
12	100%	0%	100%	67%	100%	88%	88%	88%

<sup>\*</sup>Multiple 100%'s indicate consistent record revenues each year in that period



<sup>\*</sup>M - Middle of Range, B - Bottom of Range, T -Top of Range

## "Ready, Set, Go"



### **CEDD** "Ready, Set, Go" Observations

- <u>Transitioning from "high-growth" to "typical growth" ranges</u> City metrics suggest a potential slowdown, with utility revenue forecasts under budget, lower-than-expected TAV growth, decelerating population growth, and reduced planning activity.
- <u>Proactive plan to adjust resources or requirements</u> Prolonged revenue shortfalls and sharp drops in activity necessitate a plan, beyond personnel adjustments, to minimize customer service impacts and preserve the Fund's health.
- <u>Planning will be upside down by middle of FY26</u> Increased activity, expense reductions, or subsidy is necessary.



### Ready, Set, Go – Current State: Ready

- "Ready" (High Frequency) Since 2020 triggered 18 out of 63 months (28%)
  - Criteria: Any single month revenue that falls below the historical median for the same period.
- "Set" (Medium/Low Frequency) Since 2020 triggered 1 out of 63 months (1.5%) (April 2024)
  - <u>Criteria</u>: 3 consecutive monthly revenues that fall below the historical median for the same period <u>AND</u> YoY Activity Drop >=20%.
- "Go" (Very Low Frequency) Since 2020 triggered 0 out of 63 months (0%)
  - <u>Criteria</u>: 4 consecutive monthly revenues that fall below the historical median for the same period <u>AND</u> YoY Activity Drop >=20%.
- Within each "state", action plans involve hiring pauses (1, 3, 6 month), reallocation of staff, and determining GF support for reserve targets. If "Go" triggered, immediate action required.
- An equal number of monthly revenues above historical median are needed to resolve a "state".



## Thank you for your time!

**Questions or Feedback?** 

